

ABB TRADING



THE GROUP PRESENT IN THE FUTURE

The journey of ABB Group began in 1968 through the company Alexandre Barbosa Borges, S.A (ABB), which along the years has consolidated its position in the construction business and public works.

Strategically diversified, ABB Group is constituted today by an ample set of companies in various business areas: earthmoving, infrastructure, landscaping, construction and public works, HVAC, metal structures, concrete supply, asphalt paving, real estate, waste management, water and energy, clusters and ornamental rocks and trading.

With acknowledged professionalism, it is known by its financial strength, competitiveness, constant innovation, quality, respect for the environment and commitment with the customer.



To where the projects take us



The services performed by ABB Trading are related to the 'procurement', regardless of the order value, both domestically and in foreign markets, for all materials types, equipment and goods for construction, mechanical and other areas.

In this context, it exports heavy machinery, maintenance parts for appliances, construction materials, pipes, ceramics, stationery, clothing, shoes, advertising materials, among others.

It follows up and ensures the entire export process through the expedition, by sea or air, dealing with all documentation and bureaucratic process associated, with ease payments for discount international credit cards.



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ABB Trading arose in early 2013 to work with Noráfrica, the Group company operating in the Angolan market, through the services of 'procurement', acquisition and process development of exporting goods and commodities.

With the growth of this business, ABB Trading is in the customer base expansion phase through new contacts and partnerships for the creation and development of new business platforms.

It takes advantage of the Group status and recognition, derived from the know-how acquired over decades of experience, providing a stable base with customers and suppliers.

Good knowledge generate good practices

In the current market, dominated by trade globalization, it is essential to have companies that perform the intermediation between national producers and foreign importers, since this requires special knowledge of:

- ✓ Trade procedures;
- ✓ Markets and their characteristics;
- ✓ Trade and tax risks;
- ✓ Procedures for the transportation and insurance;
- ✓ Payment methods;
- ✓ Available funding;

Owning expertise, appropriate structure and the necessary financial support, it is easier to ship products abroad.

All these operations require the following areas domain:

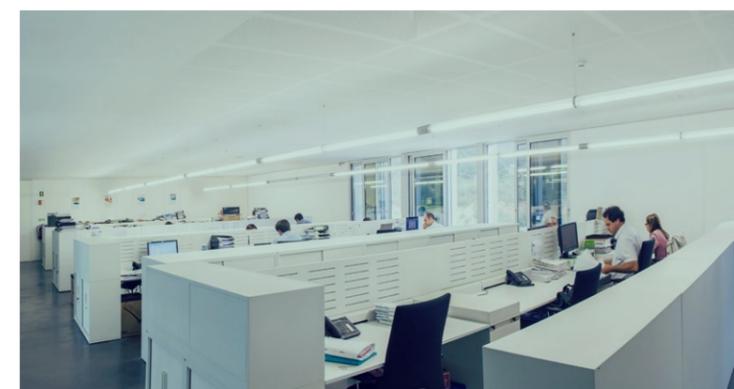
- ✓ Management (Administration)
- ✓ Commercialization
- ✓ Logistics
- ✓ Trader

ABB trading constantly search for the best suppliers, regarding quality, price and responsiveness, offering the most suitable and competitive solutions to its customers.

If we want to go far,
we go together



WE ARE FIGHTERS,
WE ARE STRONG,
WE ARE ABB



R. DO LABRIOSQUE Nº 70,
4755-307 MARTIM - BARCELOS

WWW.ABBORGES.PT
GERAL@ABBORGES.PT

T. (+351) **253 142 000**
F. (+351) **253 142 001**

GRUPO
ABB
Alexandre Barbosa Borges